

Financial Success through Digital Transformation: Case Study with Quorum Health

The Challenge: Disparate Systems Leading to Inefficiency and Lack of Insight

Quorum's use of multiple systems to manage facilities, capital planning, and regulatory compliance created inefficiencies, inconsistencies in reporting, and limited visibility into the health of their assets and infrastructure. Compounding this issue was the growing need for data on sustainability metrics. Quorum needed a way to quantify and report on their carbon footprint, including Scope 1 and Scope 2 emissions, but lacked the data infrastructure to do so.

Digital transformation is enabling health systems to realize significant cost savings and unprecedented operational efficiency. Access to never-before-seen data empowers leadership teams to make more informed decisions on some of their largest assets where they previously had minimal awareness around financial health.

The Solution:

Vytal partnered with Quorum to implement our best-in-class software with to streamline maintenance requests, leverage the power of data, and deliver a better and more efficient experience to Quorum's hospitals:



Immediate Cost Savings: The immediate impact was a 34% reduction in Quorum's software spend, translating to over \$200,000 in savings. Newfound data-driven insight has allowed Quorum to predict costs more consistently and plan for future capital expenditures with greater accuracy.



Standardized Asset Management: Vytal provided Quorum over 7,000 assets with standardized names, classifications and implemented manufacturer-recommended preventative maintenance programs across all hospitals. This provided the customer with a clear and consistent view of their entire asset portfolio and will enable data-driven insights.



Tracking Key Measures: Quorum now employs net-new tools to track energy, water, and waste consumption across their facilities. For the first time, they could measure their carbon footprint and report on sustainability metrics, essential to aligning with future regulatory requirements.



Mobile-First Experience: As the first client to utilize Vytal's mobile-only CMMS solution, Quorum experienced firsthand the transformative power of mobile technology in maintenance operations. Technicians gained seamless access to crucial information, enabling them to update statuses and complete tasks while on the move, thereby streamlining maintenance workflows and improving response times for the customer.